SEATTLE FOUNDATION

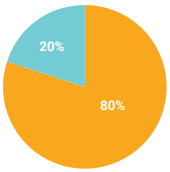
Our Investments

SHORT-TERM GIVING HORIZON/ LOWER RISK/ LOWER RETURNS

CASH

Short-Term Pool

0-2 year giving horizon. Projected return of 0.9% net of investment management fees of 0.22% with a standard deviation of 1.4%.*

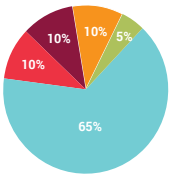


- Cash & Equivalents
- Fixed Income

For philanthropists with a giving horizon of less than two years, the Short-Term Pool is typically invested in money-market funds and short-term bonds for the primary goal of capital preservation.

Intermediate Pool

3-7 year giving horizon, default for funds. Projected return of 3.8% net of investment management fees of 0.26% with a standard deviation of 4.7%.*

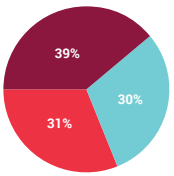


- Cash & Equivalents
- Domestic Equity
- International Equity
- Fixed Income
- Real Return

To support a giving horizon of three to seven years, this pool invests primarily in fixed-income securities and includes a relatively small allocation to equities. Designed to add some market exposure over a longer giving horizon, this fund is projected to deliver higher returns with slightly more volatility than the Short-Term Pool.

Index Pool

Long term, fee sensitive, passive management. Projected return of 7.2% net of investment management fees of 0.26% with a standard deviation of 12.9%.*

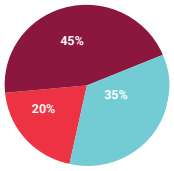


- Domestic Equity
- International Equity
- Fixed Income

The Index Pool is designed for philanthropists with a long-term giving horizon who prefer passive management and lower investment management fees. It is comprised of domestic and international equities as well as fixed income.

Socially Responsible Investment Pool

Long term, active management, socially responsible. Projected return of 7.2% net of investment management fees of 1.10% with a standard deviation of 12.3%.*

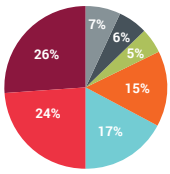


- Domestic Equity
- International Equity
- Fixed Income

The SRI Pool is a portfolio of approximately 65% equities and 35% fixed income, achieved through a combination of funds provided by fund managers Towle, Boston Common International, and Domini. The SRI Pool's goals are to achieve both economic returns and environmental, social and governance (ESG) investing over a long-term giving horizon.

Balanced Pool

Long term, largest pool, active management. Projected return of 8.3% net of investment management fees of 0.94% with a standard deviation of 13.8%.*

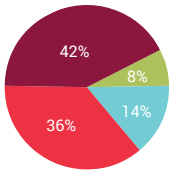


- Domestic Equity
- International Equity
- Fixed Income
- Hedged Funds Composite
- Real Return
- Real Estate
- Private Equity

The Balanced Pool is the primary investment choice of a majority of our donors. It reflects a "total return" approach to investing and is focused on maximizing income while maintaining an efficient and well-diversified portfolio for donors with at least a 10-year giving horizon. As the best-performing asset class varies from year to year, this diversified portfolio benefits philanthropists by maintaining consistent exposures to all asset categories. Assets will be subject to an optimized amount of capital markets volatility in order to achieve targeted long-term return objectives.

Growth Pool

Very long term, high growth and high volatility. Projected return of 8.3% net of investment management fees of 0.41% with a standard deviation of 15.2%.*



- Domestic Equity
- International Equity
- Fixed Income
- Real Return

The Growth Pool is designed for philanthropists who understand and accept capital market risks in the form of volatility and reduced diversification. Concentrated in equities, this fund is expected to maximize returns over a very long-term giving horizon.

EQUITIES

LONG-TERM GIVING HORIZON/ HIGHER RISK/ HIGHER RETURNS

** Projected performance is not necessarily indicative of actual future results.*

MAY 2016

SEATTLE FOUNDATION

Investment Committee

Seattle Foundation's Board of Trustees has ultimate responsibility for investment of the Foundation's assets. It exercises this duty by approving an investment policy statement, which specifies the investment goals and strategic asset allocation for all investment pools. Further, the trustees have established an Investment Committee to execute the strategy specified in the investment policy statement. Committee duties include selection and termination of investment managers and monitoring of manager performance. The committee currently consists of 10 members, selected for their investment expertise and judgment. Three of these members also serve on the Board of Trustees.

Steve Hill, **CHAIR, BOARD MEMBER**

Mr. Hill is a faculty member at **Pinchot University**. He is the former director of the Department of Retirement Systems and Health Care Authority and former Senior Vice President of Human Resources at Weyerhaeuser. His investment committee experience includes service on the Washington State Investment Board, Consumers Reports (Finance Chair), Washington State University Endowment, and the Weyerhaeuser Pension investment committee. Mr. Hill received a B.S. in Forestry Management from the University of California at Berkeley and an MBA from the University of California at Los Angeles.

John Stanton, **BOARD MEMBER**

Mr. Stanton is the chairman of the **Trilogy Partnerships**. He is a wireless industry pioneer, having founded three top wireless companies in the last 25 years including Western Wireless Corporation (now Alltel), McCaw Cellular (now AT&T Wireless) and VoiceStream (now T-Mobile). Mr. Stanton graduated with a B.A. from Whitman College and received his MBA from Harvard Business School.

Debra Somberg, **BOARD MEMBER**

Ms. Somberg is the managing partner at **Sovern Group**, a venture capital company focused on bringing technology innovations to the healthcare arena. Prior experience includes co-managing partner of Maveron LLC, founding partner of Thomas Weisel Partners, Senior Managing Director of Montgomery Securities, and positions at Goldman Sachs and McKinsey & Co. She graduated Phi Beta Kappa from Stanford University and has an MBA from Harvard Business School.

Tom Alberg

Mr. Alberg is a co-founding member of **Madrona Investment Group** and currently serves as a director for several portfolio companies including Impinj, SNUPI and Mercent. Mr. Alberg received his undergraduate from Harvard College, graduating cum laude, and his law degree from Columbia Law School, where also he was an editor of the Columbia Law Review.

Joseph Boateng

Mr. Boateng joined **Casey Family Programs** as its first Chief Investment Officer in 2007 and is responsible for overseeing the foundation's $2.2 billion endowment. Before joining Casey, he was a member of the Johnson & Johnson Investment Committee, responsible for managing over $17 billion. Mr. Boateng received his MBA from UCLA and is an alumnus of the Said Business School at Oxford.

Keith Ferguson

Currently the Chief Investment Officer at the **University of Washington** in Seattle, Mr. Ferguson has over 20 years of investment management experience working primarily as a portfolio manager and research analyst. Prior to his current role, Mr. Ferguson worked for Fidelity Investments in senior investment roles including Chief Investment Officer for Asia Pacific region based in Hong Kong. Mr. Ferguson received a B.A. from Princeton University and an MBA from the University of Washington.

Alan Heuberger

Mr. Heuberger is a portfolio manager with **BMGI** and currently oversees a number of investment areas including private assets and fixed income. He has served on various nonprofit investment committees in the greater Seattle area, including College Success Foundation, The Overlake School and YMCA of Greater Seattle. He received a B.A. in economics and mathematics from Claremont McKenna College and is a CFA charterholder (Chartered Financial Analyst).

Stanley B. McCammon

Mr. McCammon is President & CEO of **Joshua Green Corporation** (JGC), a private investment company holding a diversified portfolio, and is a trustee of the Joshua Green Foundation. Prior to joining JGC, Mr. McCammon was President of Orca Bay Capital Corporation, CEO of Orca Bay Sports & Entertainment and co-founder in Orca Bay Partners. He is a graduate of the University of Nebraska, School of Business, and the law schools of the University of Nebraska and New York University, holding J.D. and LLM degrees.

Mary Pugh

With over 33 years of institutional portfolio management and investment experience, Ms. Pugh is the founder, CEO and Chief Investment Officer of **Pugh Capital Management** with over $3.5 billion in assets under management. She recently completed nine years of board service to The Seattle Foundation where she was Chairperson of the Investment Committee. Ms. Pugh graduated from Yale University with a B.A. in economics.

Daniel Regis

Mr. Regis is currently the General Partner of **Regis Investments**, LP. Prior experience includes Chairman of the Advisory Board for Fluke Venture Partners, Managing Director of Digital Partners and President of Kirlan Venture Capital, Inc. and Managing Partner of its venture funds. Mr. Regis also spent more than 30 years with Price Waterhouse LLP, including Managing Partner of the Seattle and Northwest Group of offices. Mr. Regis received a B.S. from Seattle University.